

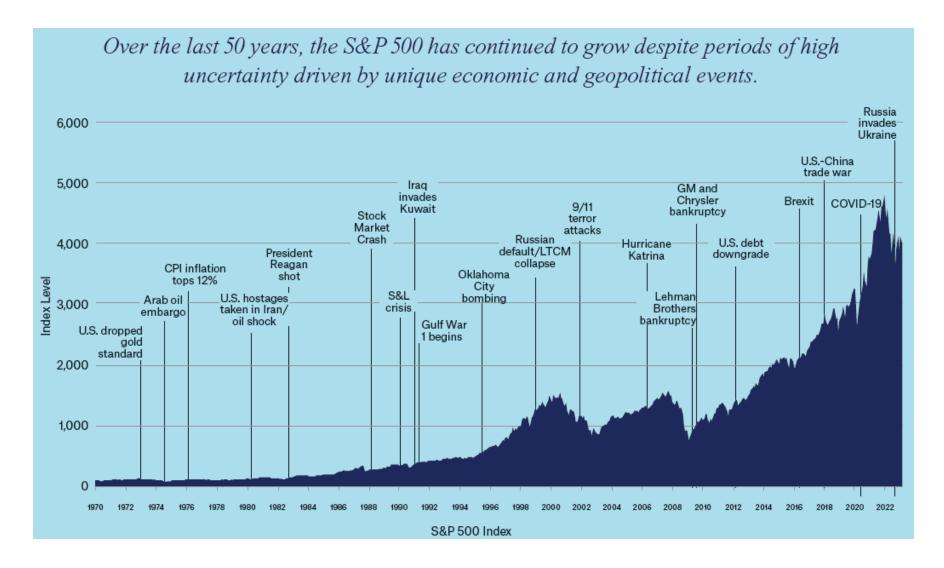
Macro Pulse Economy Markets Portfolio Strategy

December 2023 Portfolio Strategy Group

What doesn't change?



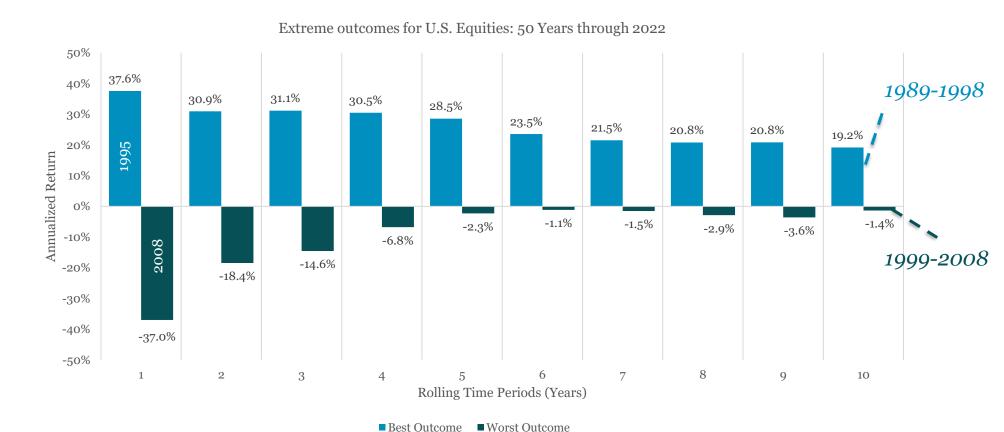
Stocks have historically gone up in the long-run...



Past performance is no guarantee of future results. It is not possible to invest directly in an index.

Source: TIAA CIO Perspectives, Nov 2023

...but can be unpredictable in the short-run

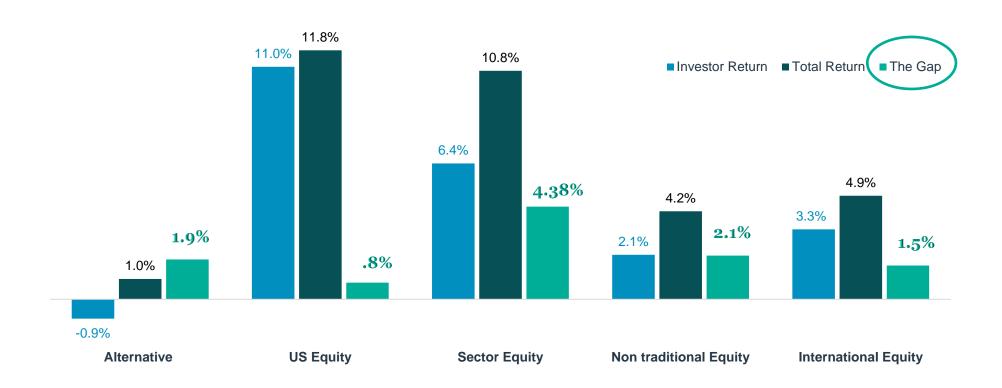


Source: Bloomberg, S&P 500 TR Index, January 1 1972 – December 31 2022. Each bar represents the max return and minimum return, annualized, for the given rolling time period.

OPINION PIECE. PLEASE SEE IMPORTANT DISCLOSURES IN THE ENDNOTES.

Leading some investors to (emotionally) sell at the wrong time

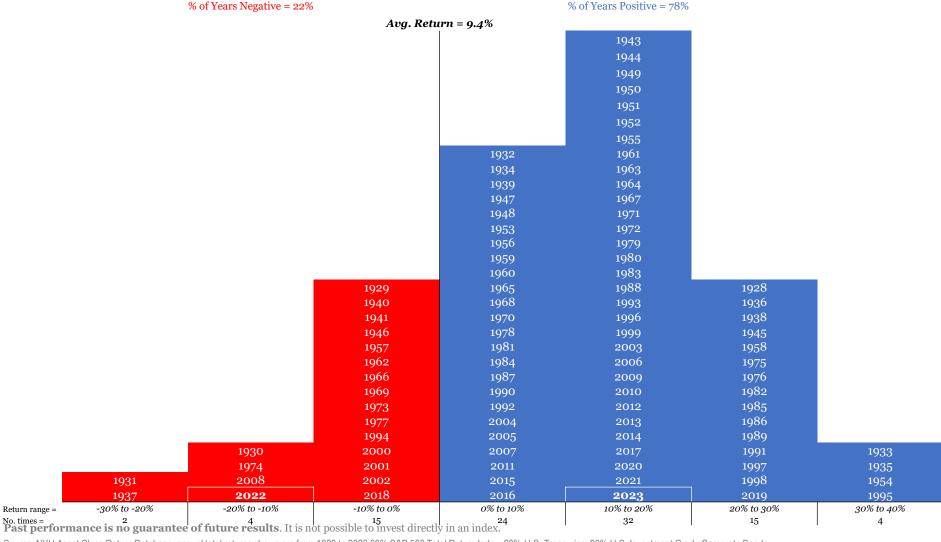
The Gap by U.S. Category (10-year Annual Returns)



Source: Morningstar: "Mind the Gap" updated study. Data as of Dec 31, 2022.

Bonds help to narrow potential return outcomes

History of the basic U.S. 60-40 Stock-Bond Portfolio:



Source: NYU Asset Class Return Database, annual total returns shown are from 1929 to 2023 60% S&P 500 Total Return Index, 20% U.S. Treasuries, 20% U.S. Investment Grade Corporate Bonds

Broad diversification can offer even more stability

No asset class consistently outperforms (or underperforms) the **diversified portfolio**

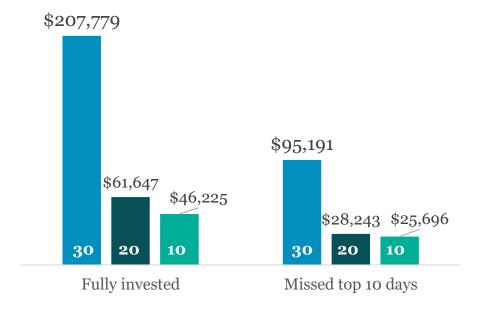
2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
HY Bonds, 58.2%	U.S. LC Growth, 16.7%	Private RE, 16%	U.S. LC Value, 17.5%	U.S. LC Growth, 33.5%	U.S. LC Value, 13.5%	Private RE, 15%	U.S. LC Value, 17.3%	U.S. LC Growth, 30.2%	Private RE, 8.4%	U.S. LC Growth, 36.4%	U.S. LC Growth, 38.5%	U.S. LC Growth, 27.6%	Private RE, 7.5%	U.S. LC Growth, 42.7%
Non-U.S. Stocks, 41.4%	Private RE, 16.4%	Munis, 10.7%	Non-U.S. Stocks, 16.8%	U.S. LC Value, 32.5%	U.S. LC Growth, 13.1%	U.S. LC Growth, 5.7%	HY Bonds, 17.1%	Non-U.S. Stocks, 27.2%	Private Credit, 8.1%	U.S. LC Value, 26.5%	Diversified Portfolio, 11.8%	U.S. LC	Private Credit, 6.3%	Non-U.S. Stocks, 15.6%
U.S. LC Growth, 37.2%	Private Credit, 15.8%	Private Credit, 9.8%	HY Bonds,	Diversified Portfolio, 17.1%	Private RE, 12.5%	Private Credit, 5.5%	Private Credit, 11.2%	Diversified Portfolio, 14.6%	Cash, 1.8%	Non-U.S. Stocks, 21.5%	Non-U.S. Stocks, 10.7%	Private RE, 22.2%	Cash, 1.5%	Diversified Portfolio, 14.2%
U.S. LC Value, 19.7%	U.S. LC Value, 15.5%	Core Bonds, 7.8%	U.S. LC Growth, 15.3%	Non-U.S. Stocks, 15.3%	Private Credit, 9.6%	Munis, 3.3%	Private RE, 8.8%	U.S. LC Value, 13.7%	Munis, 1.3%	Diversified Portfolio, 18.7%	Core Bonds, 7.5%	Diversified Portfolio, 15.1%	U.S. LC Value, -7.5%	HY Bonds, 13.5%
Diversified Portfolio, 18.6%	HY Bonds, 15.1%	HY Bonds, 5%	Private Credit, 14%	Private RE, 13.9%		Diversified Portfolio, 2.2%	Diversified Portfolio, 8.3%	Private Credit, 8.6%	Core Bonds, 0%	HY Bonds, 14.3%	HY Bonds, 7.1%	Private Credit, 12.8%	Munis, -8.5%	U.S. LC Value, 11.5%
Private Credit, 13.2%		Diversified Portfolio, 4.3%	Diversified Portfolio, 12.7%	Private Credit, 12.7%	Munis, 9.1%	Core Bonds, 0.6%	U.S. LC Growth, 7.1%	Private RE, 7.6%	U.S. LC Growth, -1.5%	Private Credit, 9%	Private Credit, 5.5%	Non-U.S. Stocks, 7.8%	Diversified Portfolio, -10.5%	Private Credit, 8.9%
Munis, 12.9%	Non-U.S. Stocks, 11.2%	U.S. LC Growth, 2.6%	Private RE, 10.9%	HY Bonds, 7.4%	Core Bonds, 6%	Cash, o%	Non-U.S. Stocks, 4.5%	HY Bonds, 7.5%	Diversified Portfolio, -1.6%	Core Bonds, 8.7%	Munis, 5.2%	HY Bonds, 5.3%	HY Bonds, -11.2%	Munis, 6.4%
Core Bonds, 5.9%	Core Bonds, 6.5%	U.S. LC Value, 0.4%	Munis, 6.8%	Cash, 0.1%	HY Bonds, 2.5%	U.S. LC Value, -3.8%	Core Bonds, 2.7%	Munis, 5.4%	HY Bonds, -2.1%	Munis, 7.5%	U.S. LC Value, 2.8%	Munis, 1.5%	Core Bonds,	Core Bonds, 5.5%
Cash, 0.2%	Munis, 2.4%	Cash, 0.1%	Core Bonds, 4.2%	Core Bonds,	Cash, o%	HY Bonds, - 4.5%	Cash, o.3%	Core Bonds, 3.5%	U.S. LC Value, -8.3%	Private RE, 5.3%	Private RE, 1.2%	Cash, o%	Non-U.S. Stocks, -16%	Cash, 5.1%
Private RE, -29.8%	Cash, 0.1%	Non-U.S. Stocks, -13.7%	Cash, 0.1%	Munis, -2.6%	Non-U.S. Stocks, -3.9%	Non-U.S. Stocks, -5.7%	Munis, 0.2%	Cash, o.8%	Non-U.S. Stocks, -14.2%	Cash, 2.2%	Cash, 0.5%	Core Bonds,	U.S. LC Growth, -29.1%	Private RE, -12.1%

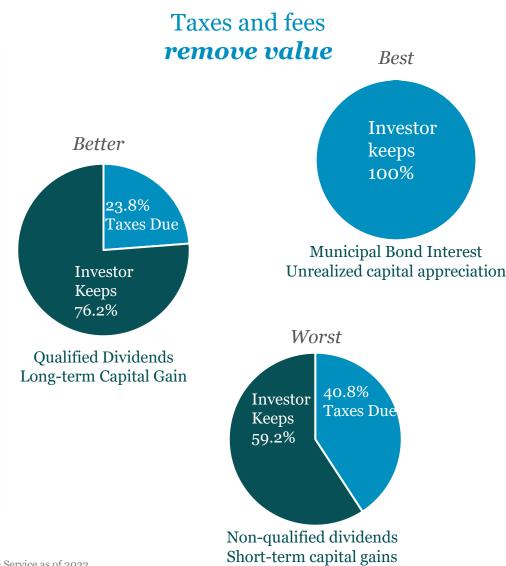
Source: Bloomberg, as of 31 December 2023. Representative Indexes: U.S. LC Growth (Russell 1000 Growth Index), U.S. LC Value (Russell 1000 Value Index), Non-U.S. Stocks (MSCI ACWI Index), Private Credit (Cliffwater Direct Lending Index), Private RE (NCREIF ODCE Index), Cash (Bloomberg U.S. Treasury Bill 1-3 Months Index), Diversified Portfolio (20% U.S. LC Growth, 20% U.S. LC Value, 10% Non-U.S. Stocks, 10% Private RE, 2% Cash, 10% Core Bonds, 4% HY Bonds, 14% Munis). Private as of 30 September 2023.

While we can't control the market, we can control 1) a plan that keeps us in the game and 2) taxes



Growth of \$10,000 in the S&P 500[®] Index over 10-, 20- and 30-year time periods





Interest income

Source: Factset, As of 31 Dec 2021.

Applies to federal taxes only. Source: Internal Revenue Service. Tax rates as reported by Internal Revenue Service as of 2022.

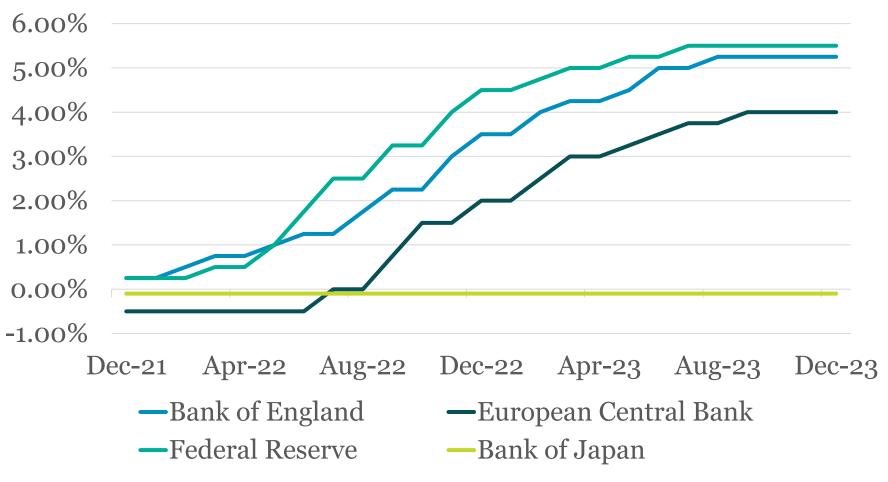
OPINION PIECE. PLEASE SEE IMPORTANT DISCLOSURES IN THE ENDNOTES.

Today's macro environment



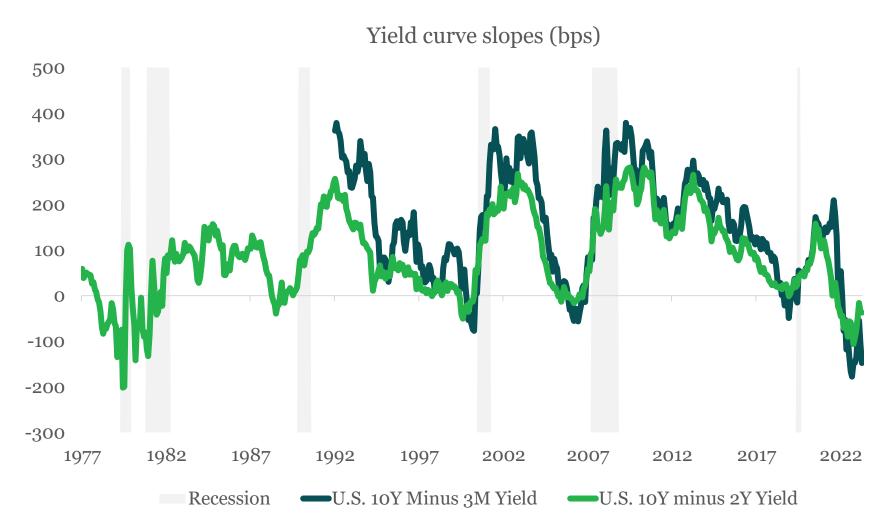
Most major central banks have taken a step off the pedal after an aggressive rate hike cycle





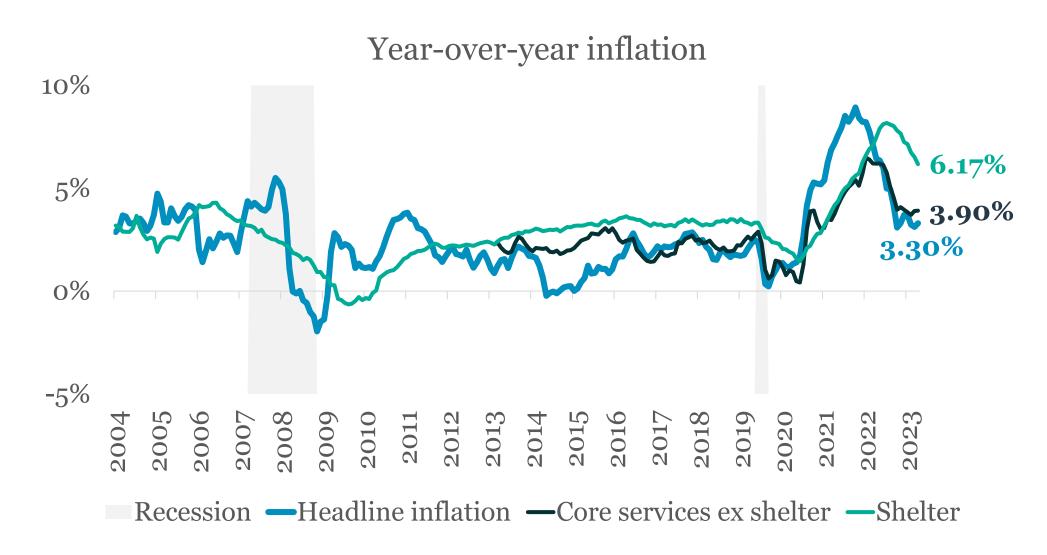
Source: Nuveen Portfolio Strategy Group, Bloomberg, Start Date = 12/2021, End Date = 12/2023 OPINION PIECE. PLEASE SEE IMPORTANT DISCLOSURES IN THE ENDNOTES.

Inverted yield curve – signaling a slowdown ahead



Past performance is no guarantee of future results. It is not possible to invest directly in an index. Source: Nuveen Portfolio Strategy Group, Bloomberg, Start Date = January 1977, End Date = December 2023. OPINION PIECE. PLEASE SEE IMPORTANT DISCLOSURES IN THE ENDNOTES.

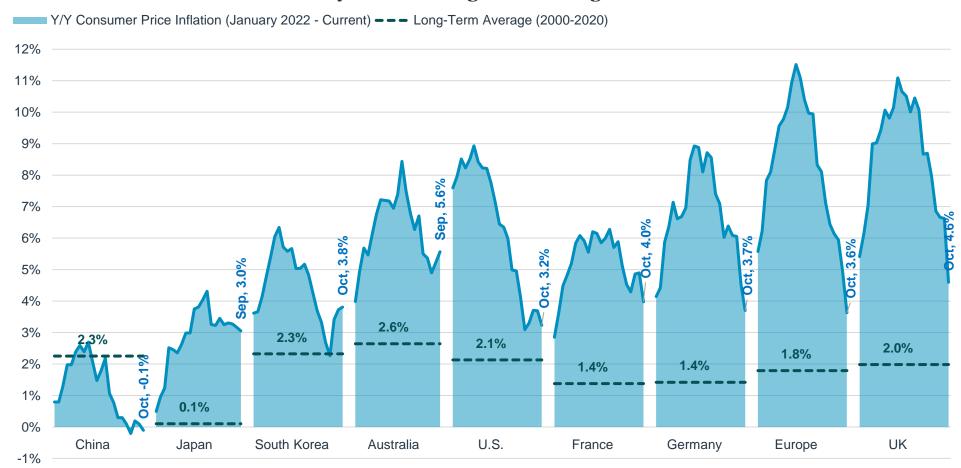
Inflation continues to trend lower



Source: Nuveen Portfolio Strategy Group, Bloomberg, Consumer Price Index from the Bureau of Labor Statistics, Start Date = January 2003, End Date = December 2023 OPINION PIECE. PLEASE SEE IMPORTANT DISCLOSURES IN THE ENDNOTES.

Inflation is still above targets, but significant progress is being made globally

Annualized inflation since January 2022 vs. long-term average



Source: Macrobond (Most current data as of 22 Nov 2023 – September or October data depending on country); Nuveen Real Estate Research.

OPINION PIECE. PLEASE SEE IMPORTANT DISCLOSURES IN THE ENDNOTES.

Mix employment reports, however still 1.4x job openings per unemployed worker in the U.S.

Total job openings and unemployed workers in the U.S., thousands

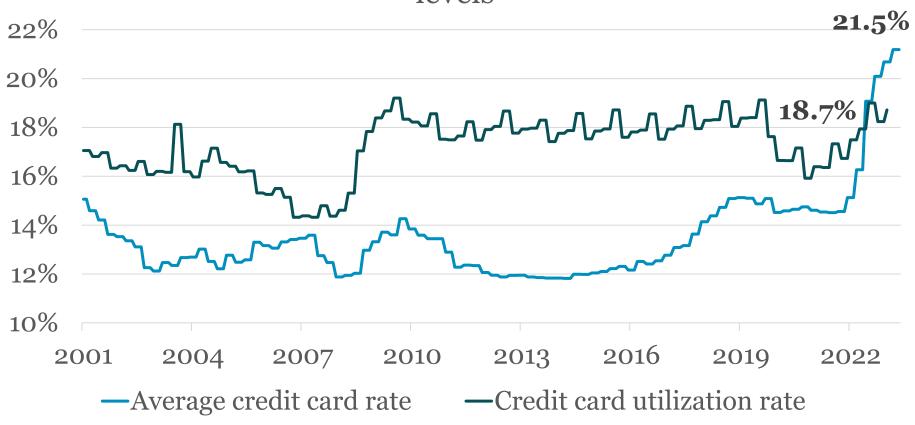


Source: Nuveen Portfolio Strategy Group, Bloomberg, Bureau of Labor Statistics, Start Date = January 2003, End Date = December 2023

OPINION PIECE. PLEASE SEE IMPORTANT DISCLOSURES IN THE ENDNOTES.

Consumer continues to spend – credit card utilization back to pre-pandemic levels

Credit card interest rates have spiked to record levels



Source: Bloomberg, Average credit card rate is as 30 November 2023 and represents the Federal Reserve Consumer Credit Commercial Bank Credit Card Rate. Credit card utilization rate is as of 30 June 2023 and represents total industry credit card loans outstanding as a percentage of total industry credit card lines available.

"Landing" scenarios

Hard landing

- Economy contracts quickly
- Unemployment rises
- Inflation comes down quickly
- Possible market outcome: rates fall, credit spreads widen, equities fall

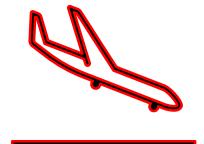
Soft landing

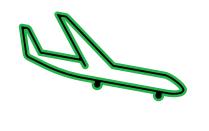
- Economic growth slows
- Unemployment ticks up
- Inflation comes down slowly
- Possible market outcomes: •

 Rates rangebound, credit
 spreads tighten, equities rise

Delayed landing

- Economy remains hot
- Unemployment low
- Inflation remains high
- Possible market outcomes: Rates higher, credit spreads widen, equities rangebound (but fall in real terms)





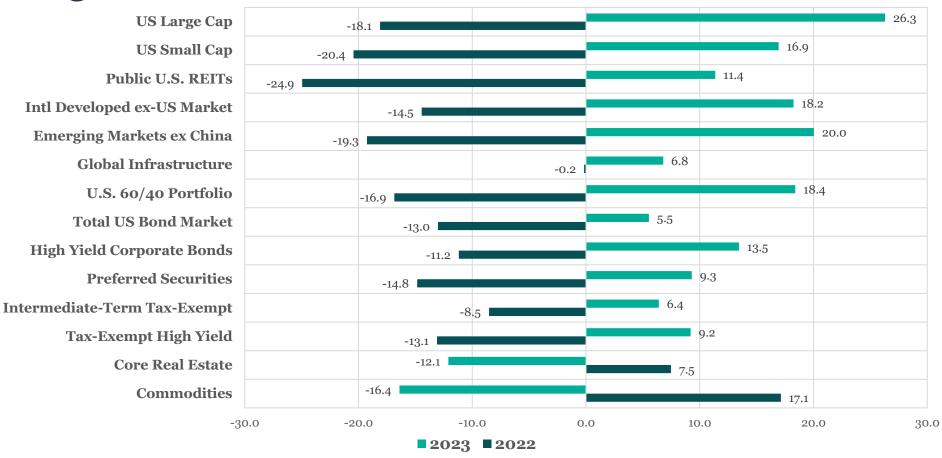


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Rebalancing for the most part was rewarded in

2023

Total Return %, as of December 29th, 2023



Past performance is no guarantee of future results. It is not possible to invest directly in an index. Different benchmarks and economic periods will produce different results. Other methods and market conditions may result in significantly different outcomes.

US Large Cap = S&P 500 Total Return Index; Intl Developed ex-US Market = MSCI EAFE Net Total Return USD Index; U.S. 60/40 Portfolio = Bloomberg US EQ:FI 60:40 Index; Global 60/40 Portfolio = Bloomberg Global EQ:FI 60:40 Index; High Yield Corporate Bonds = Bloomberg US Corporate High Yield Total Return Index Value Unhedged USD; U.S. Leveraged Loans = Morningstar LSTA US Leveraged Loan TR USD; Emerging Markets = MSCI Emerging Net Total Return USD Index; Tax-Exempt High Yield = Bloomberg Municipal Bond: High Yield (non-Investment Grade) TR Unhedged; US Small Cap = Russell 2000 Total Return Index; Preferred Securities = ICE BofA US All Capital Securities Index; Emerging Market Debt = J.P. Morgan EMBI Global Diversified Composite; Short Duration Tax-Exempt High Yield = Bloomberg Municipal High Yield Short Duration Index TR Index; Global Infrastructure = S&P Global Infrastructure Total Return Index; Total US Bond Market = Bloomberg US Agg Total Return Value Unhedged USD; Intermediate-Term Tax-Exempt = Bloomberg Municipal Bond Index Total Return Index Value Unhedged USD; Short-term bond = Bloomberg US Treasury Bellwethers 2 Year TR Index Value Unhedged USD; Public U.S. REITs = FTSE NAREIT All Equity REITS Total Return Index; Core Real Estate* = NCREIF Fund Index Open End Diversified Core (ODCE) Total Index Value; Commodities = Bloomberg Commodity Index Total Return; Source: Bloomberg, Nuveen.

GIC Highest Conviction Views

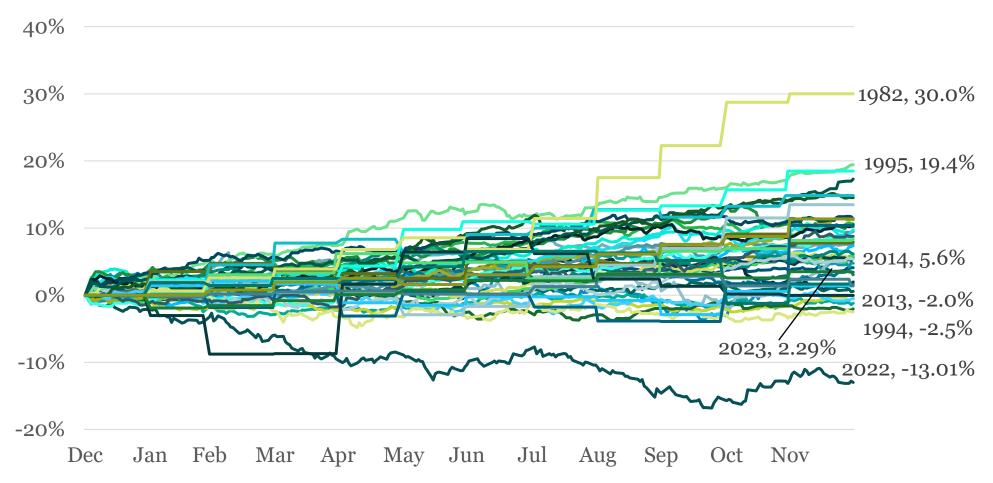


The views above are for informational purposes only and convey the relative merits of each asset class based on the collective assessment of Nuveen's Global Investment Committee. They do not reflect the experience or performance of any Nuveen product, strategy or service. Upgrade and downgrades reflect quarterly shifts in these views.

Fixed income

The last battle: 2022's historic fixed income pain

Bloomberg U.S. Aggregate Bond Index, calendar year path

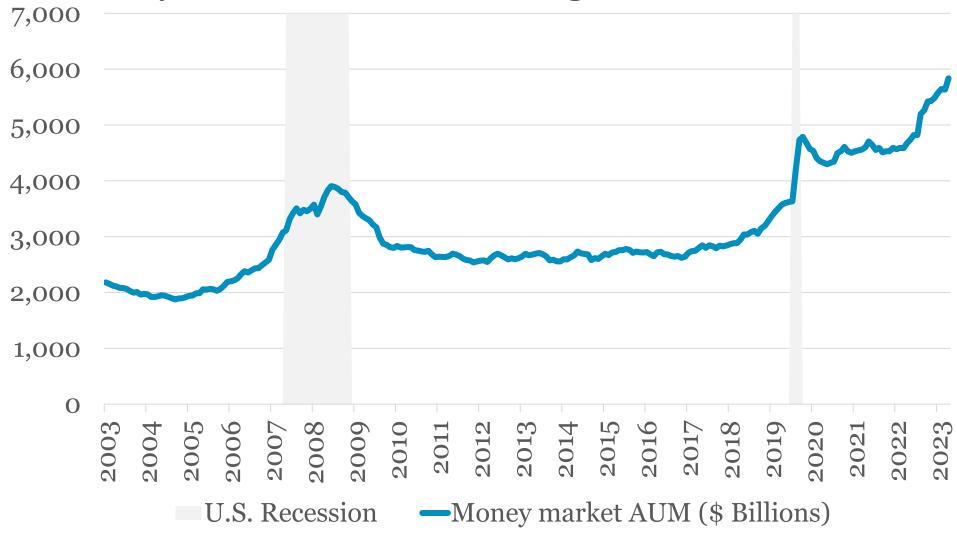


 $\textbf{Past performance is no guarantee of future results}. \ It is not possible to invest directly in an index. \\$

Data source: Nuveen Portfolio Strategy & Solutions. Bloomberg, L.P., 08 December 2023.

If markets are strong, why the dash for cash?

Money market Assets Under Management (AUM)

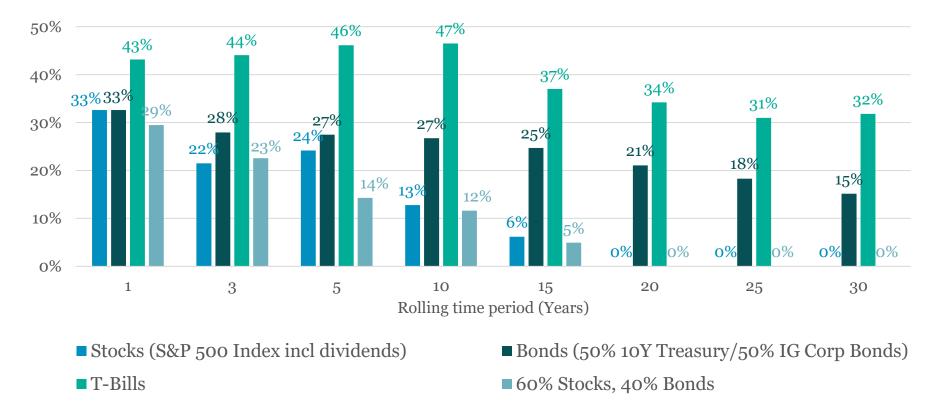


Source: Nuveen Portfolio Strategy Group, Bloomberg, ICI Investment Company Institute, Start Date = January 2003, End Date = 11/2023 OPINION PIECE. PLEASE SEE IMPORTANT DISCLOSURES IN THE ENDNOTES.

"Every rose has its thorn"

Cash risks losing after inflation the longer you hold it



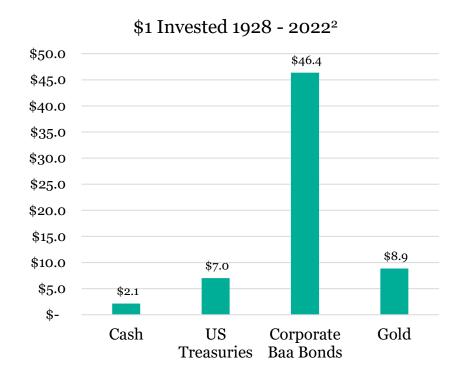


Past performance is no guarantee of future results. It is not possible to invest directly in an index.

Source: Bloomberg, annual total returns shown are from 1928 to 2022. Representative Indexes: Stocks (S&P 500 Index), Bonds (10Y Treasury Index & Bloomberg Baa Corporate Index), T-Bills (3 Month Government Bill).

Cash is a long-run drag. Timing is very difficult.

Real investment returns very low



Forecaster accuracy: rates up or down?

45%¹

Accuracy of a coin flip:

50%

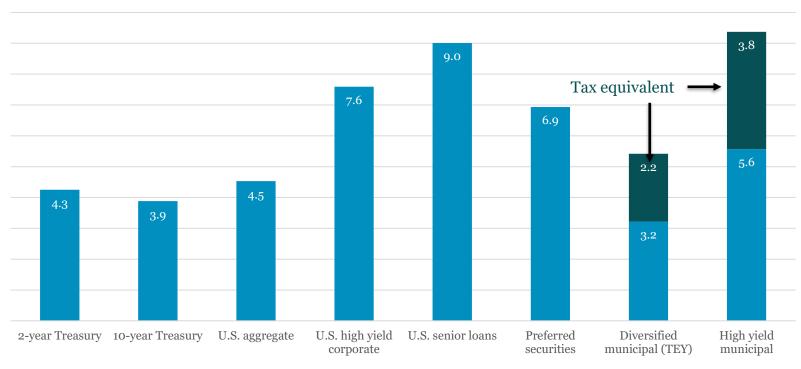
Past performance is no guarantee of future results. It is not possible to invest directly in an index.

Data source: Nuveen Portfolio Strategy Group; 1- Bloomberg Survey of Economic Forecasts 2002 – 2022. 2 – NYU Prof. Aswath Damodaran; https://pages.stern.nyu.edu/~adamodar/New_Home_Page/datafile/histretSP.html OPINION PIECE. PLEASE SEE IMPORTANT DISCLOSURES IN THE ENDNOTES.

Bright spot is higher yields

Fixed income offers attractive starting yields

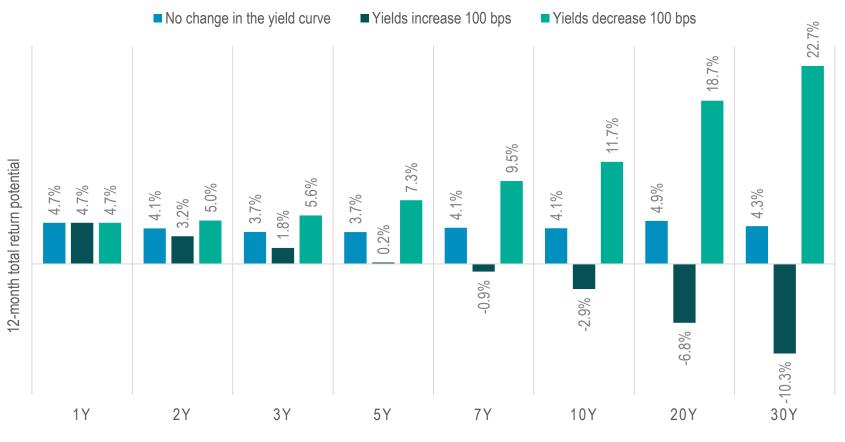
Current yields (%)



Data source: Bloomberg, L.P., 29 Dec 2023. **Performance data shown represents past performance and does not predict or guarantee future results.** Taxable-equivalent yield is the yield a taxable investment needs to possess (before taxes) for its yield to be equal to that of a tax-free municipal investment. The yields shown are based on the highest individual marginal federal tax rate of 37%, plus the 3.8% Medicare tax on investment income. Individual tax rates may vary. They do not take into account the effects of the federal alternative minimum tax (AMT) or capital gains taxes. **Representative indexes: U.S. Treasuries: U.S. Treasury 2-year and 10-year yield; U.S. aggregate:** Bloomberg U.S. Aggregate Bond Index; **U.S. high yield corporates:** Bloomberg U.S. High Yield 2% Issuer Capped Index; **U.S. senior loans:** Credit Suisse Leveraged Loan Index; **Preferred securities:** ICE BofA U.S. All Capital Securities Index; **Diversified municipal:** Bloomberg Municipal Index; **High yield municipal:** Bloomberg High Yield Municipal Index.

With Treasury yields likely to decline, bond math favors owning duration

Potential investment returns for treasury tenors over the next year

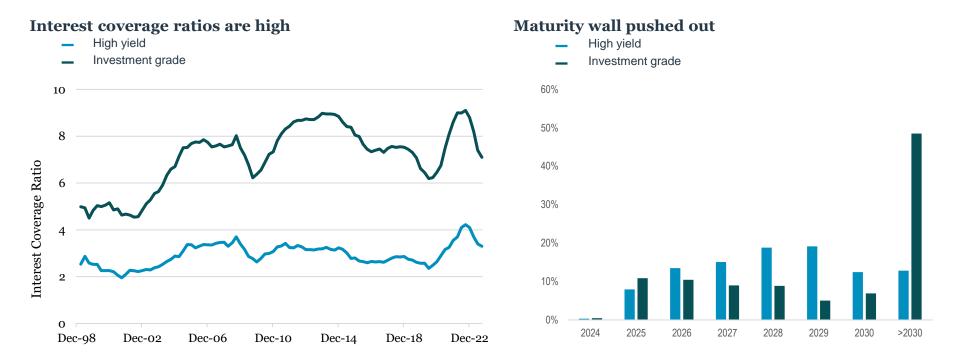


U.S. Treasury bond tenor

Past performance is no guarantee of future results. It is not possible to invest directly in an index. Source: Nuveen, Bloomberg, LP., 18 December 2023. Total return includes roll, price change and coupon return. OPINION PIECE. PLEASE SEE IMPORTANT DISCLOSURES IN THE ENDNOTES.

Fundamentals are relatively strong, maturity wall dynamics support corporate credit

Companies used the last two years to improve their capital structures and reduce refinancing needs.

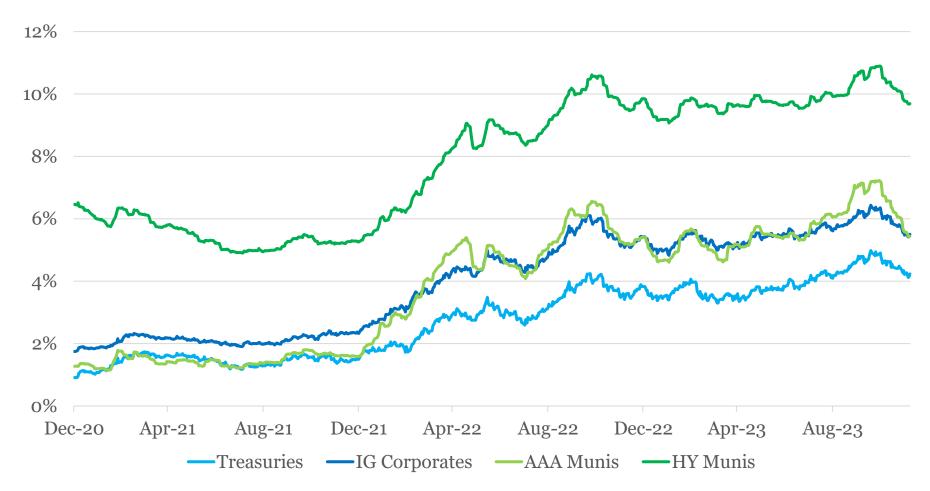


Source: Nuveen Portfolio Strategy & Solutions, Bloomberg.
Interest coverage ratio is from 31 Dec 1998 to 30 Sep 2023. Data depicts the ratio of interest expense covered by the annual operating profits of the Bloomberg Corporate High Yield Index. The maturity wall is as 08 Dec 2023.

OPINION PIECE. PLEASE SEE IMPORTANT DISCLOSURES IN THE ENDNOTES.

Tax Equivalent Yield of Fixed Income Sectors

For client seeking to enhance the yield of their portfolio and diversify their risk exposures can do so by blending investment grade (IG) and high yield (HY) municipals into their fixed income allocation

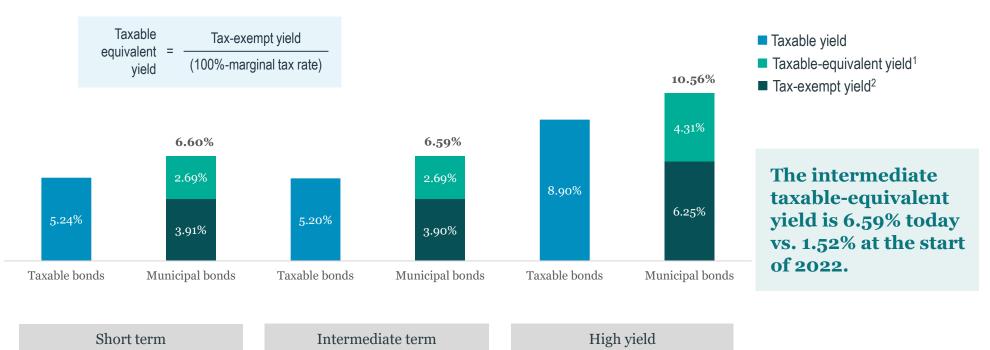


Past performance is no guarantee of future results. It is not possible to invest directly in an index.

Source: Bloomberg, Nuveen Portfolio Strategy & Solutions, as of 08 December 2023. Tax-equivalent yield assumes a 40.8% maximum tax rate. Representative Indexes: Treasuries (Bloomberg US Treasury Bellwethers 10 Year TR Index), IG Corporates (Bloomberg US Corporate Investment Grade Credit Index), AAA Municipals (Bloomberg Municipal AAA TR Index), HY Munis (Bloomberg Muni High Yield TR Index).

Municipals are attractive on an after-tax basis

Yield comparison



Past performance is no guarantee of future results. It is not possible to invest directly in an index.

Data source: Bloomberg L.P., 30 Sep 2023. Performance data shown represents past performance and does not predict or guarantee future results. Yields are yield to worst is the lowest potential yield that can be received on a bond without the issuer defaulting. Taxable-equivalent yield is the yield a taxable investment needs to possess (before taxes) for its yield to be equal to that of a tax-free municipal investment. The yields shown are based on the highest individual marginal federal tax rate of 37%, plus the 3.8% Medicare tax on investment income. Individual tax rates may vary. They do not take into account the effects of the federal alternative minimum tax (AMT) or capital gains taxes.

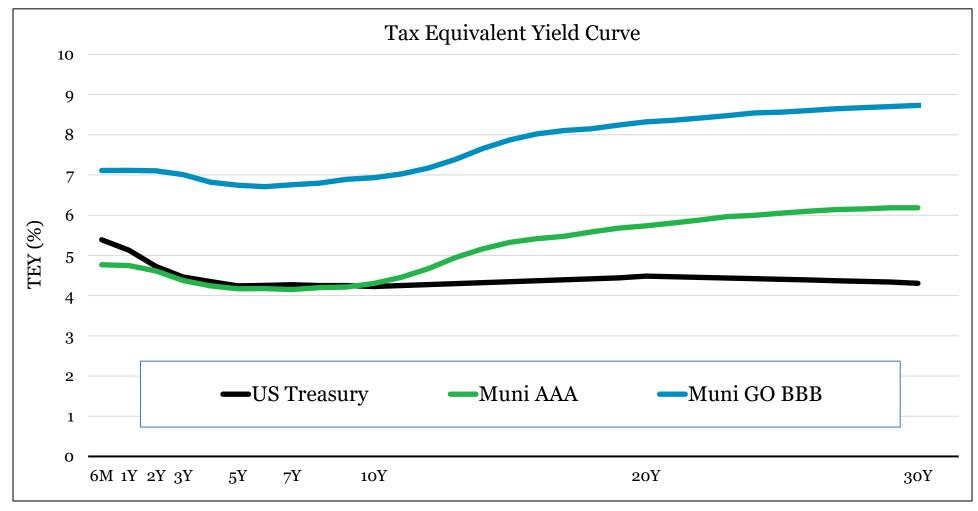
Representative indexes: Short term taxable bonds: Bloomberg U.S. Government/Credit 1-5 Year Index; Short term municipal bonds: Bloomberg Municipal Short Index; Intermediate term municipal bonds: Bloomberg High Yield taxable bonds: Bloomberg High Yield Municipal Bond Index. Different benchmarks, economic periods, methodologies and market conditions will produce different results.

¹ The taxable-equivalent yield is based on the highest individual marginal federal tax rate of 37%, plus the 3.8% Medicare tax on investment income (the Net Investment Income Tax). Individual tax rates may vary.

² Some income may be subject to state and local taxes and the federal alternative minimum tax.

Muni out-yielding treasuries across maturities

For client seeking to enhance the yield of their portfolio, municipals into their fixed income allocation



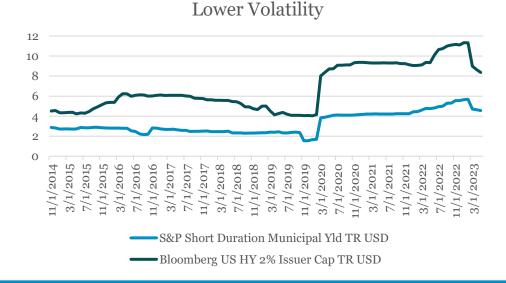
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Source: Bloomberg, Nuveen Portfolio Strategy & Solutions, as of 08 December 2023. Tax-equivalent yield assumes a 40.8% maximum tax rate. Representative Indexes: Treasuries (Bloomberg US Treasury Bellwethers 10 Year TR Index), IG Corporates (Bloomberg US Corporate Investment Grade Credit Index), AAA Municipals (Bloomberg Municipal AAA TR Index), HY Munis (Bloomberg Muni High Yield TR Index).

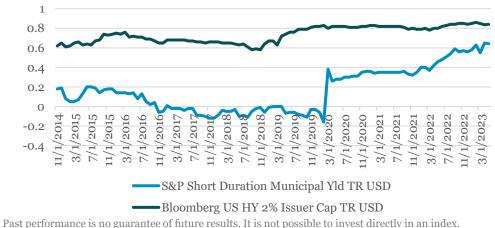
Short Duration (SD) HY Munis vs. Corporate

Credit - Differences

SD HY Municipals have been less volatile than high yield corporate **bonds**



Lower Correlation to Equities

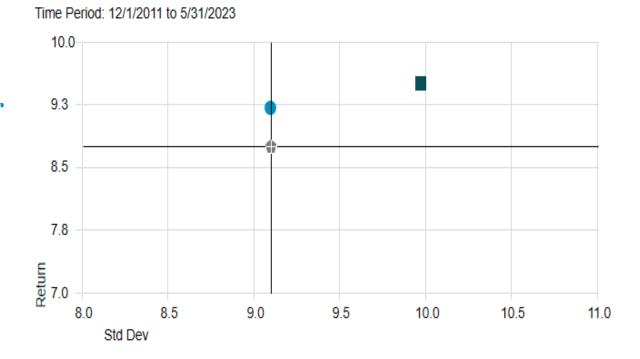


SD HY Municipals have had lower correlation to equities than high yield corporate bonds

Source: Morningstar Direct. Lower volatility: Rolling 3 year annualized standard deviation of monthly returns. Since common inception. Source: Morningstar Direct Lower correlation to equities: Rolling 36-month correlation to S&P 500. Since common inception.

Including SD HY Munis in a 60/40 portfolio has historically increased risk-adjusted returns – even without accounting for tax benefits.

- Similar volatility and higher returns than a traditional 60/40
- Lower volatility and similar returns as a 60/40 utilizing corporate high yield bonds



60% S&P 500 + 20% Bloomberg Agg + 20% SD HY Munis

60% S&P 500 + 20% Bloomberg Agg + 20% HY Corporate

60% S&P 500 + 40% Bloomberg Agg

Past performance is no guarantee of future results. It is not possible to invest directly i Source: Morningstar Direct

OPINION PIECE. PLEASE SEE IMPORTANT DISCLOSURES IN THE ENDNOTES.

Relative value across income sectors

A dashboard of the yield and spread of various income sectors, as well as how these spreads compare to their historical averages.

Based on standardized spread levels vs trailing 3, 5 and 10-year averages

As of November 30th, 2023

	U.S. agg bond ¹	IG corp²	CLO (AA) ³	Pfd ⁴	EMD (\$) ⁵	HY corp ⁶	Lev loans ⁷	CLO (BB) ⁸	Taxable muni ⁹	AA muni ¹⁰	A muni ¹⁰	BBB muni ¹⁰	HY muni ¹¹	Real estate ¹²
Yield to Worst / Cap Rate	5.05	5.58	6.30	7.49	7.62	8.43	9.78	12.91	5.37	3.63	3.86	4.37	5.81	6.60
Spreads*	0.45	1.08	2.26	2.34	3.07	3.71	5.58	8.75	0.85	0.19	0.42	0.93	2.30	2.27
Net chg 1M	-0.11	-0.29	-0.18	-0.45	-0.29	-0.63	-0.20	-0.80	-0.02	-0.10	-0.11	-0.11	0.25	0.81
Net chg 1Y	-0.08	-0.36	-0.40	-0.31	-0.56	-0.96	-0.78	-1.24	-0.40	-0.15	-0.13	-0.06	-0.19	-0.05
				,			!	!						
3Y Avg Spread	0.45	1.24	2.14	2.18	3.31	3.84	5.29	8.44	0.95	0.26	0.45	0.86	2.14	2.77
5Y Avg Spread	0.48	1.32	2.11	2.11	3.45	4.18	5.39	8.46	1.06	0.24	0.43	0.89	2.30	3.18
10Y Avg Spread	0.47	1.32	2.06	1.96	3.31	4.27	5.13	7.54	1.18	0.23	0.47	0.95	2.77	3.09
			•	•				•	•			•		
3Y Z-Score	0.06	-0.63	0.27	0.36	-0.52	-0.17	0.36	0.25	-0.55	-0.88	-0.27	0.39	0.48	-0.57
5Y Z-Score	-0.24	-0.76	0.32	0.37	-0.48	-0.43	0.18	0.16	-0.73	-0.62	-0.15	0.16	0.00	-0.95
10Y Z-Score	-0.17	-0.84	0.48	0.56	-0.34	-0.51	0.47	0.67	-1.17	-0.74	-0.52	-0.09	-0.61	-1.12
<u>, </u>														
Duration	6.11	8.19		4.84	5.84	3.32	0.25						7.41	

Z-score = Number of standard deviations between the current spread level and the historic average spread

Spreads **tighter** than historic average



Spreads wider than historic average

Source Bloomberg, Thompson Reuters MMD as of 30 November 2023. *Spreads for municipals are YTW vs. AAA 20-yr municipal yield; for CLO AA JPM CLO Total AA discount margin; for CLO BB JPM CLO Total BB discount margin; for leveraged loans and middle mkt loans discount margin (3-yr life); and OAS to U.S. Treasury for all other fixed income sectors. **Option adjusted duration is shown, except for Leveraged Loans (effective duration is shown here). Representative indexes: 1 U.S. Agg Bond: Bloomberg Barclays U.S. Aggregate Total Return Value Unhedged USD Index; 2 Investment Grade Corp: Bloomberg Barclays Liquid Investment Grade Corp Total Return Unhedged USD Index; 3 CLO AA: JPM CLO Total AA Yield Index; Index inception 12.30.11; 4 Preferred securities: ICE BofA US ALL Capital Securities Index (3/2012-4/2021), CE BofA Fixed Rate Preferred Securities Index (4/2011-2/2012); 5 Emerging markets debt: JPM EMBI Global Diversified Index; 6 High yield corporates: Bloomberg Barclays U.S. Corporate High Yield 2% Issuer Capped Total Return Value Unhedged Index; 7 Leveraged Ioans: Credit Suisse Leveraged Loan Index; 8 CLO BB: JPM CLO Total BB yield Index inception 12.30.11; 9 Taxable municipals: Bloomberg Barclays High Yield Municipal Index: 12 Real estate: Green street advisors, Nominal Cap Rate of Major Sectors, Spread = difference between Nominal Cap Rate and the U.S.10Y Treasury Yield. Past performance is no guarantee of future Testing Fig. 10 Sectors in THE ENDNOTES.

Private markets



Do you need daily liquidity?

Investors overestimate liquidity needs while underestimating longevity risk

#1 Reason advisors do not use alternatives¹:

Average mutual fund holding period²:

Joint life expectancy of 65-year-old retiring couple³:

Illiquidity

4.4 years

26.2 years

Source: Nuveen Portfolio Strategy & Solutions

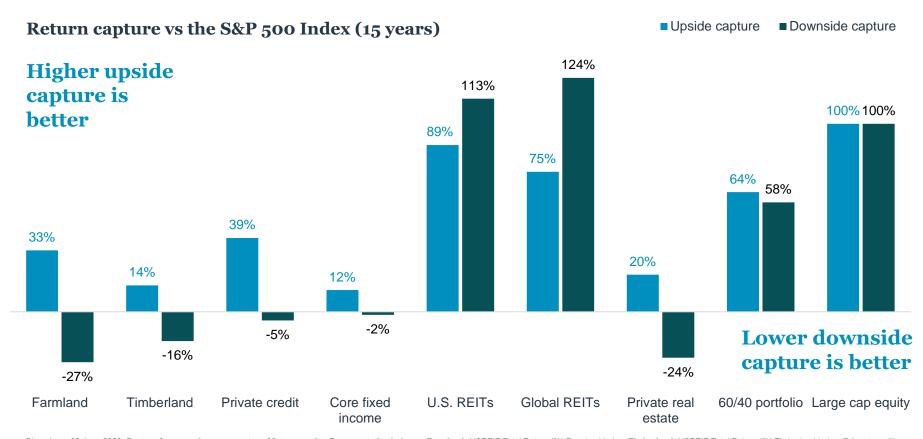
¹ Cerulli Associates, The Cerulli Edge October 2022.

² Dalbar Quantitative Analysis of Investor Behavior Report 2021. Average Retention Rate of equity mutual fund investors in 2021.

^{3 2020} Joint Life Expectancy tables, irahelp.com. https://www.irahelp.com/printable/2020-joint-life-expectancy-table.

Private markets for stability

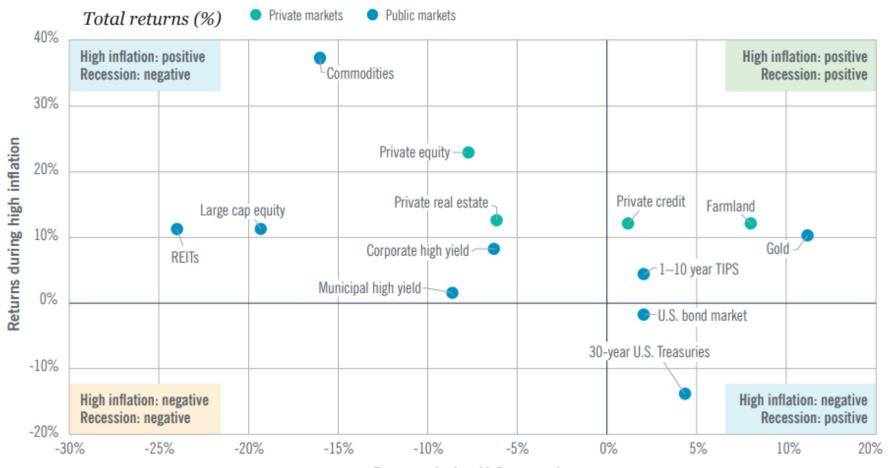
Private markets offer less upside (but also less downside + portfolio benefits)



Source: Bloomberg, 30 June 2023. Past performance is no guarantee of future results. Representative indexes: Farmland: NCREIF Total Return (%) Farmland Index; Timberland: NCREIF Total Return (%) Farmland Index; Timberland: NCREIF Total Return (%) Timberland: NCREIF Total Return (%) Timberland: NCREIF Total Return (%) Farmland: NCREIF Total Return (%) Timberland: NCREIF Total Return (%) Timberland: NCREIF Total Return Index; Private real Return Index

Private markets for extreme macro environments

Private real assets and private credit may offer inflation protection while being defensive. Commodities and REITs meanwhile often decline during US recessions.

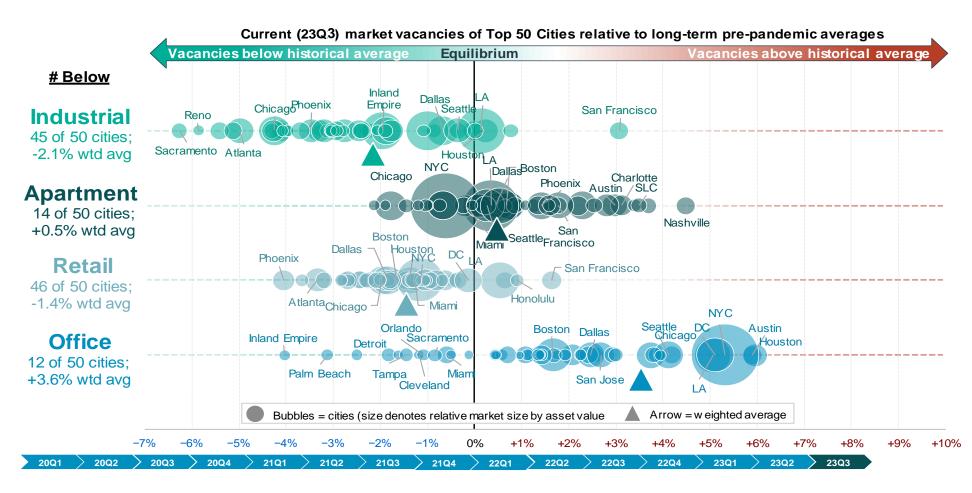


Returns during U.S. recession

Past performance is no guarantee of future results. It is not possible to invest directly in an index.

Source: Bloomberg, Cambridge, Cliffwater. Farmland represented by the NCREIF Farmland Index, Commodities ex-precious metals by the Bloomberg Commodity ex-Precious Metals Total Return Index, Private Infrastructure by the S&P Global Infrastructure by the S&P Global Infrastructure Total Return Index, Core Real Estate by the NCREIF Fund Open End Diversified Core (ODCE) Index, U.S. REITs by the FTSE NAREIT All Equity REITS Total Return Index, Middle Market Direct Lending Index, U.S. Corporate High Yield by the Bloomberg U.S. Corporate High Yield by the Bloomberg U.S. Corporate High Yield Total Return Index, Leveraged Loan by the Credit Suisse Leveraged Loan Total Return Index, Private Equity by the Cambridge Private Equity Index, and U.S. Small Cap Equity is represented by the Russell 2000 Total Return Index.

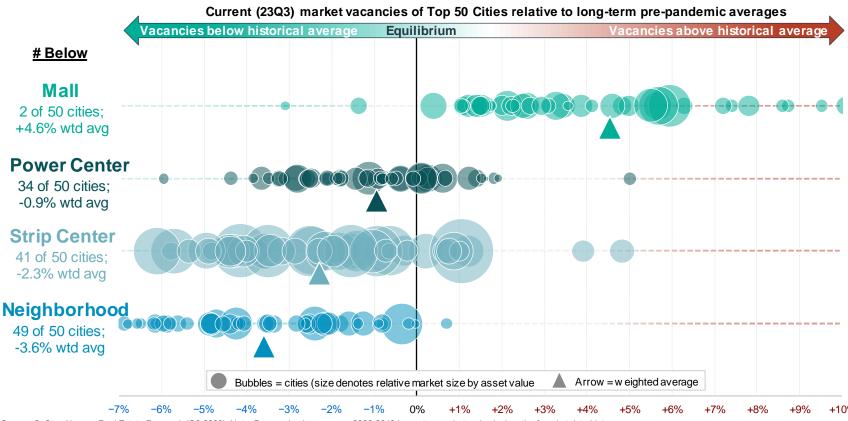
Fundamentals shifting, but industrial/retail still healthy



Source: CoStar; Nuveen Real Estate Research (Q2 2023); Note: Pre-pandemic average = 2000-2019 in most cases but varies by length of market data history. **OPINION PIECE. PLEASE SEE IMPORTANT DISCLOSURES IN THE ENDNOTES.**

Not all retail is the same: Strength in local retail but malls remain challenged

Vacancy rates for neighborhood, community, lifestyle, power, and strip centers are below long-term averages

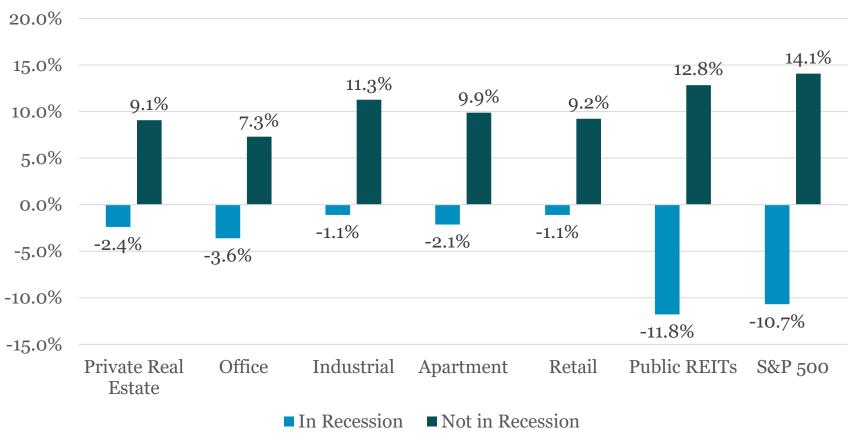


Source: CoStar; Nuveen Real Estate Research (Q3 2023); Note: Pre-pandemic average = 2006-2019 in most cases but varies by length of market data history.

Note: Malls are typically 400k sq ft+ with general merchandise and fashion-oriented offerings, typically enclosed with inward-facing stores connected by a common walkway with parking surrounding the exterior. Power centers are 250k-600k sq ft with category-dominant anchors. Strip centers are less than 30k sq ft and are an attached row of stores or service outlets managed as a coherent retail entity. Neighborhood centers are convenience-oriented, often anchored by a supermarket, and are 30k-125k sq ft.

Private real estate has experienced less downside capture during past recessions

Annualized returns during recession and non recession periods



Past performance is no guarantee of future results. It is not possible to invest directly in an index.

Source: Bloomberg, Nuveen Portfolio Strategy. Period is from 30 September 1984 to 31 March 2023. Asset classes represented are Private Real Estate (NCREIF ODCE Total Return Index); Office (NCREIF Property Office Index), Industrial (NCREIF Property Industrial Index), Apartment (NCREIF Property Apartment Index), Retail (NCREIF Property Retail Index), Public REITs (FTSE NAREIT All Equity REITs TR Index), S&P 500 (S&P 500 TR Index). Recessions are determined by the National Bureau of Economic Research.

Income & risk adjusted returns

Highly selective, diversified private capital portfolios with low losses can provide durable income & attractive-risk adjusted returns



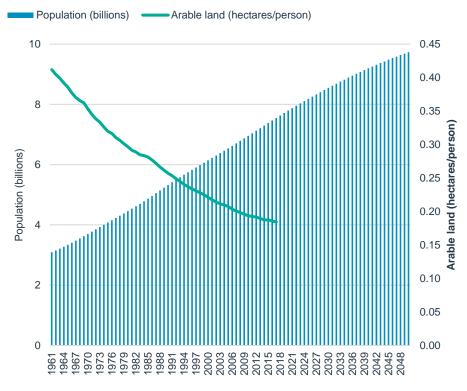
¹ Sources: MM direct lending - Cliffwater CDLI, High yield - ICE BofA US High Yield Index, Broadly syndicated - S&P/LSTA LL 100. As of 1Q 2023. 2 Source: Moody's, 1995-1Q 2022; Middle market loans include total facility sizes of less than \$500 million and broadly syndicated loans denote total facility sizes of greater than or equal to \$500 million; 3 Source: Private equity & junior capital - Cambridge Associates, MM direct lending - Cliffwater CDLI, High yield - ICE BofA US High Yield Index, Broadly syndicated - S&P/LSTA LL, 4Q 2022.

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Long-term farmland value drivers

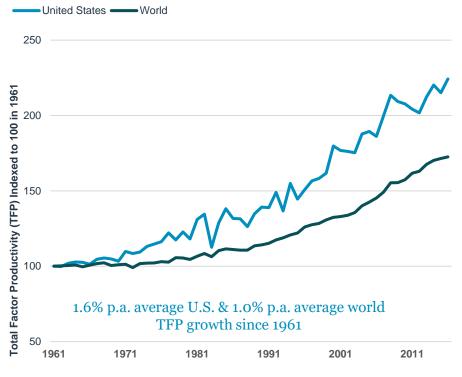
Rising global population and limited supply of farmland...

Population growth and land availability¹



...requires increased farmland productivity

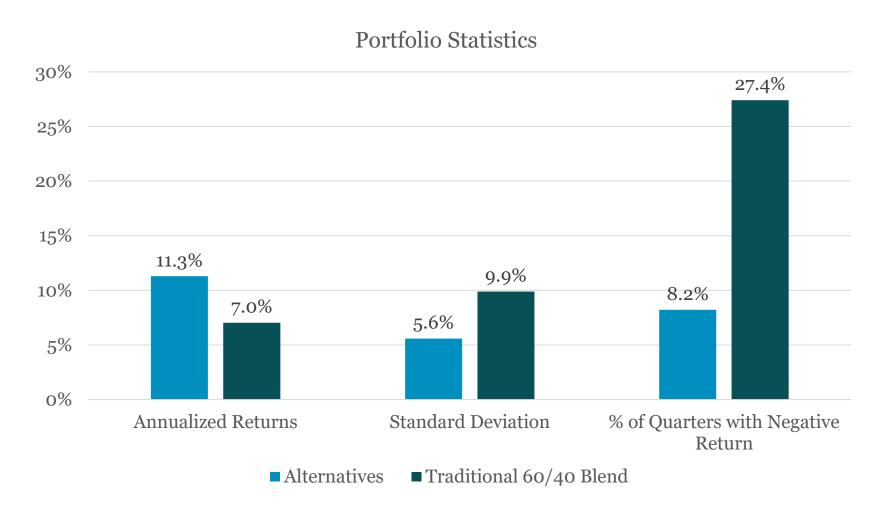
Farmland returns are driven by rising productivity²



¹ Sources: United Nations World Population Forecast 2017 and Food and Agriculture Organization of the United Nations (FAOSTAT).

² US Department of Agriculture Economic Research Service, 1961-2019.

A blend of alternative assets has historically had higher returns and lower volatility than a traditional 60/40 portfolio.

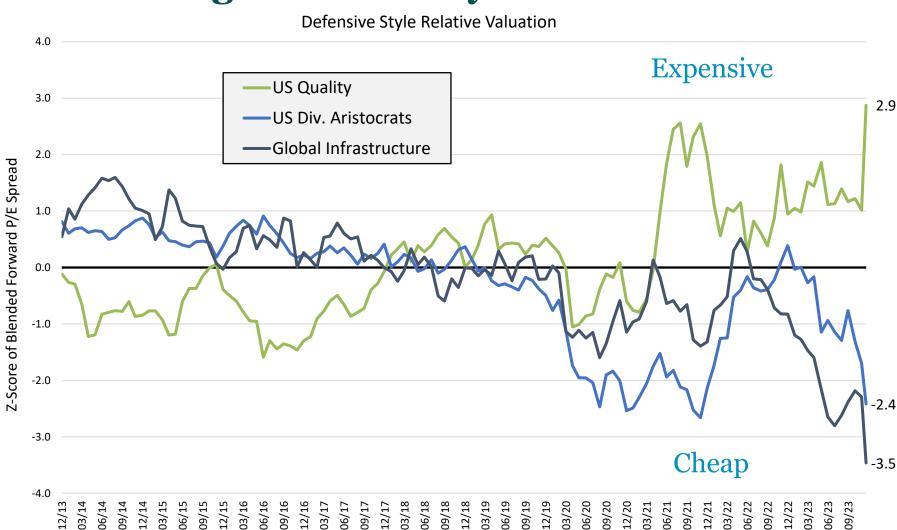


Source: Bloomberg, as of 31 December 2022. Alts Blend reflects 40% in private credit, 35% in private equity and 25% in private real estate.

OPINION PIECE. PLEASE SEE IMPORTANT DISCLOSURES IN THE ENDNOTES.

Equities

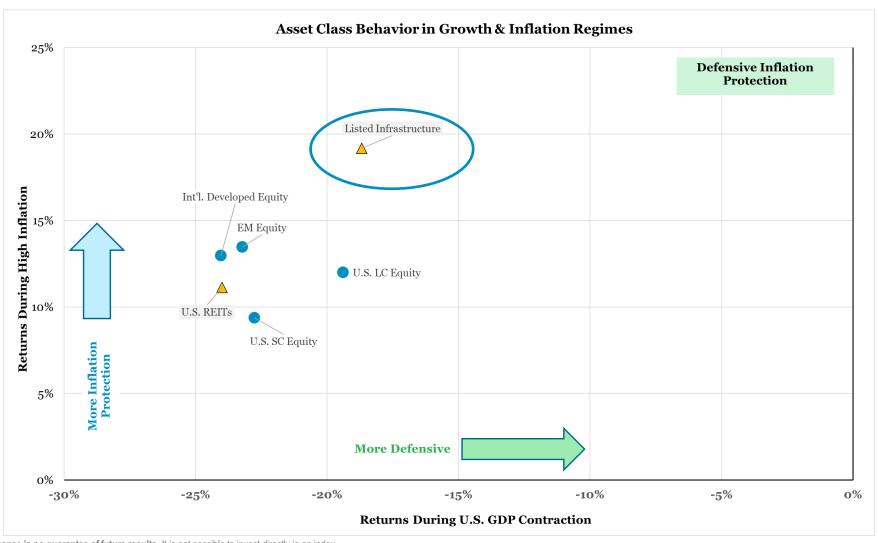
Dividend growth & infrastructure attractively valued among defensive styles



Past performance is no guarantee of future results. It is not possible to invest directly in an index.

Source: Nuveen Portfolio Strategy Group; Bloomberg, L.P. Data is computed by applying a z-score transformation to the difference in blended forward Price-to-Earnings Ratios for each style index and that for the S&P 500. US Quality is represented by the MSCI USA Quality Index. US Dividend Growth is represented by the S&P 500 Dividend Aristocrats Index. As of 29 Sept. 2023. 1 – Trailing returns analysis represents 20 years ending 20 December 2023.

Infrastructure - defensive & inflation sensitive

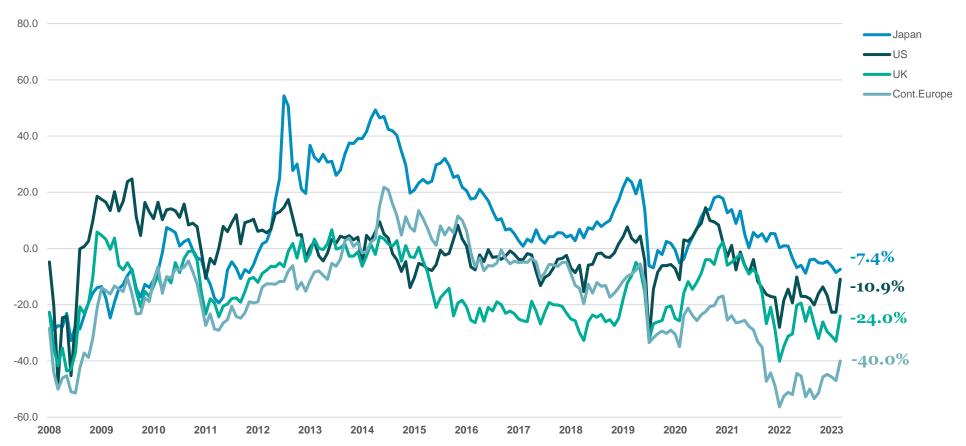


Past performance is no guarantee of future results. It is not possible to invest directly in an index.

Source: Bloomberg, Cambridge, Cliffwater. From 12/31/2024 to 12/31/2022. Returns During US GDP Contraction represent returns during quarters where US GDP was negative. Returns During High Inflation represents returns during the top quartile of US CPI increases over the time period. Farmland represented by the NCREIF Farmland Index, Commodities by the Bloomberg Commodity Total Return Index, Private Infrastructure by the Cambridge Private Infrastructure Index, Global Infrastructure Diversified Core (ODCE) Index, U.S. REITs by the FTSE NAREIT All Equity REITS Total Return Index, Middle Market Direct Lending by the Cliffwater Direct Lending Index, U.S. Corporate High Yield by the Bloomberg US. Corporate High Yield Total Return Index, Private Equity by the Cambridge Private Equity Index, U.S. Small Cap Equity is represented by the Russell 2000 Total Return Index, Preferred by the S&P Preferred Stock Index, HY Muni by the Bloomberg Municipal High Yield Short Duration Index, IG Muni by the Bloomberg Municipal High Yield Short Duration Index, IG Muni by the Bloomberg Treasury Inflation Notes 1-10 Yr. Treasury by the MSCI Emerging Markets Index, Int'l. Developed by the MSCI World ex USA Index, 30 Yr. Treasury by the Bloomberg Bellwether 30 Yr. Treasury Index, and the US Aggregate Bond by the Bloomberg US Aggregate Bond Index.

Deep NAV discounts offer a cyclical opportunity to invest in global real estate

Premium/(Discount) to NAV



Past performance is no guarantee of future results.

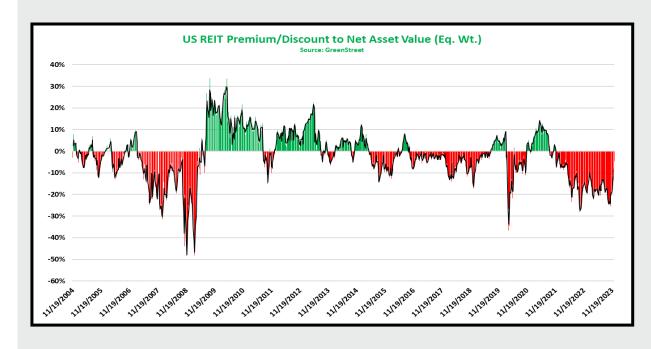
31 Aug 2008 - 30 Nov 2023

Source: Green Street, Morgan Stanley, Refinitiv Datastream

Chart represents premium (discount) to net asset value (NAV) over time

Focus on US REIT valuation: pervasive discounts across core real estate sectors

- REITs trade in-line with their net asset value and below their long-term averages.
 - -3%/+3% discount(/premium) to NAV on an equal/market weighted basis versus long-term average of -1% discount/+6% premium.



GreenStreet	12/20/2023
	P/D to
SECTOR	NAV
Health CareBig 3	25.6%
Data Centers	18.5%
Health CareSkilled Nursing/Mixed	16.8%
Net Lease	13.1%
Gaming	9.3%
A Malls	7.9%
Industrial	5.0%
Tower	4.9%
Mftg. Homes	0.6%
Self-Storage	0.1%
Strip Center	-2.6%
ApartmentCoastal	-4.8%
ApartmentSun Belt	-12.5%
ApartmentNational/Other	-15.1%
Single Family	-19.5%
Lodging	-19.9%
CBD Office	-19.9%
Sub Office	-26.9%
Health CareMOB/Life Science	-35.8%
US REIT simple avg	-2.9%
US REIT mkt. wt. avg	3.2%

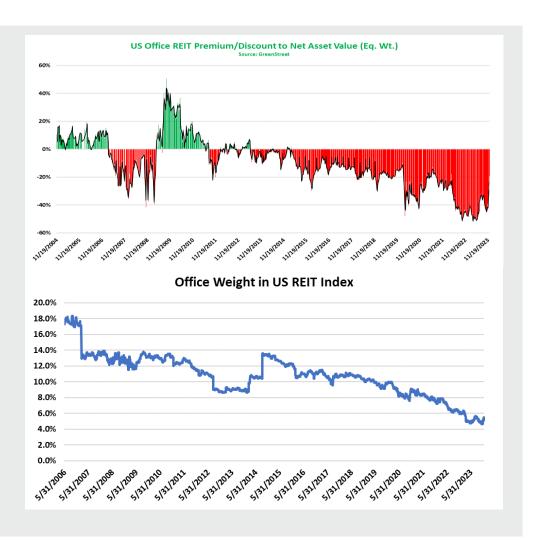
US REIT mkt. wt. av

Past performance is no guarantee of future results.

Source: Bloomberg, GreenStreet, S&P Capital IQ. Net asset value chart as of 20 Dec 2023. Net asset value table as of 15 Dec 2023.

Offices aren't a major part of the listed REIT universe

- CRE risks are mostly concentrated in the office real estate sector today.
- US REIT index office weight has fallen dramatically.
- Office REITs comprise approximately 4-6% of the major REIT indices, down from 10-12% pre-pandemic and 12-18% pre-GFC (see chart bottom right)
- Office REITs trade at a record discount to net asset value.
- NAV discount is -19.1% today versus longterm average discount of -10%.



Past performance is no guarantee of future results.

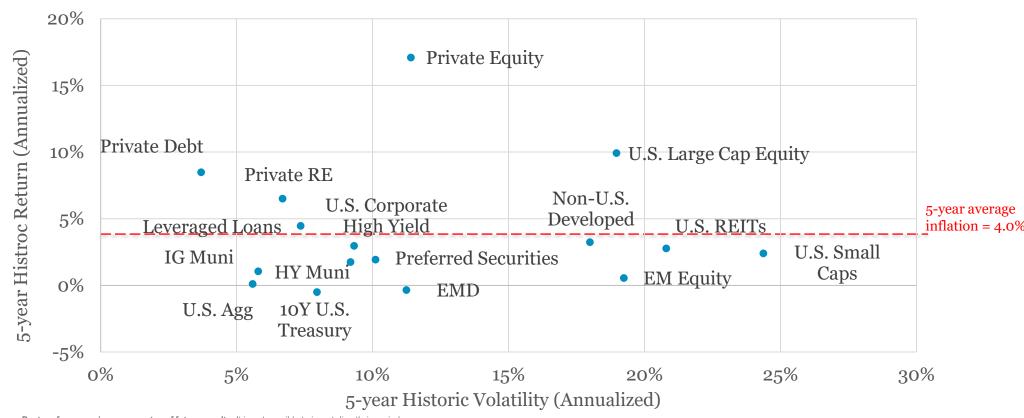
Source: Bloomberg, GreenStreet. GreenStreet NAV data is as of 20 Dec 2023. The data presented here is for informational purposes only.

Portfolio construction



Historic returns and volatility

5-year historic return vs. 5-year historic volatility

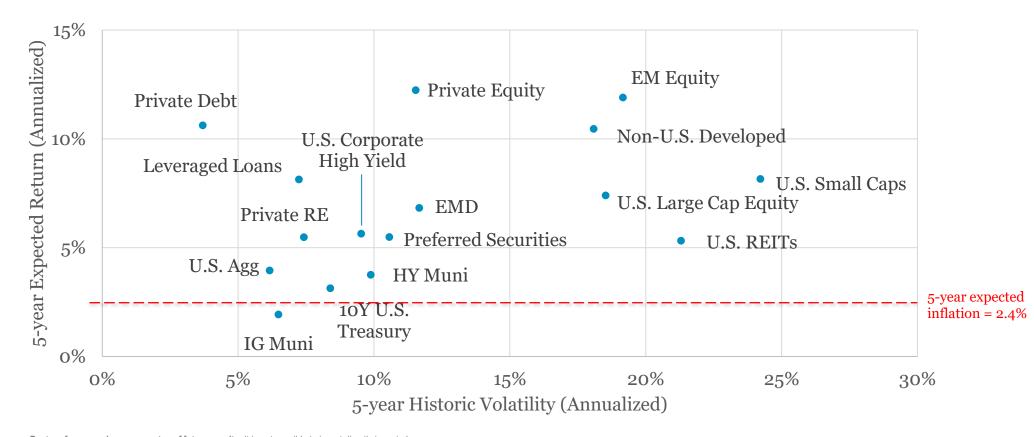


Past performance is no guarantee of future results. It is not possible to invest directly in an index.

Data as of September 29th, 2023. Volatility data sourced from Bloomberg; Expected returns from the Nuveen Multi-Asset Team. Index definitions: U.S. Large Cap Equity: S&P 500 Total Return Index; Non-U.S. Developed: MSCI EAFE Net Total Return USD Index; Emerging Markets: MSCI Emerging Net Total Return USD Index; Private Equity: Bloomberg Buyout Private Equity Index; U.S. Small Caps: Russell 2000 Total Return Index; U.S. Aggregate Bond: Bloomberg US Agg Total Return Value Unhedged USD; U.S. Corporate High Yield: Bloomberg US Corporate High Yield: Bloomberg Municipals: Bloomberg US Return Index; Private Real Estate: NCREIF Fund Index Open End Diversified Core (ODCE) Total Returns; Private Debt: Cliffwater Direct Lending Index - Total Return; 10Y U.S. Treasury: Bloomberg US Treasury Bellwethers 10 Year TR Index Value Unhedged USD; Preferred Securities: ICE BofA US All Capital Securities Index.

Nuveen's capital market assumptions

5-year expected return vs. 5-year historic volatility

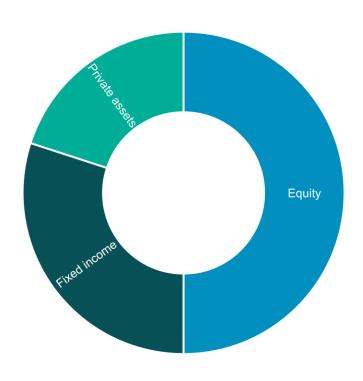


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Data as of December 29th, 2023. Volatility data sourced from Bloomberg; Expected returns from the Nuveen Multi-Asset Team. Index definitions: U.S. Large Cap Equity: S&P 500 Total Return Index; Non-U.S. Developed: MSCI EAFE Net Total Return USD Index; Emerging Markets: MSCI Emerging Net Total Return USD Index; Private Equity: Bloomberg Buyout Private Equity Index; U.S. Small Caps: Russell 2000 Total Return Index; U.S. Aggregate Bond: Bloomberg US Agg Total Return Value Unhedged USD; U.S. Corporate High Yield: Bloomberg US Corporate High Yield: Bloomberg Municipals: Bloomberg US Return Index; Private Real Estate: NCREIF Fund Index Open End Diversified Core (ODCE) Total Returns; Private Debt: Cliffwater Direct Lending Index - Total Return; 10Y U.S. Treasury: Bloomberg US Treasury Bellwethers 10 Year TR Index Value Unhedged USD; Preferred Securities: ICE BofA US All Capital Securities Index.

Portfolio views for a moderate risk tolerance, high-net-worth investor

Target allocation model



Asset class	Strategic
US Large Cap	24.0%
US Small Cap	5.0%
Intl Developed ex-US Market	10.0%
Emerging Markets	5.0%
Global Infrastructure	3.0%
REIT	3.0%
Total Equity	50%
Total US Bond Market	9.0%
High Yield Corporate Bonds	3.0%
Preferred Securities	3.0%
U.S. Leveraged Loans	3.0%
Intermediate-Term Tax-Exempt	9.0%
Tax-Exempt High Yield	3.0%
Total Fixed Income	30%
Core Real Estate	5.0%
U.S. Private Credit	8.0%
U.S. Private Equity	7.0%
Total Private Markets	20%
Tracking Error vs U.S. 60/40	~3.0%

Source: Nuveen Portfolio Strategy & Solutions.

How would private market allocations benefit your portfolio construction?

Nuveen's Portfolio Strategy Group can be your partner, delivering personalized insights for your client portfolios through robust portfolio reviews.



Curious how your portfolio might handle:

- Persistent inflation?
- Rising rates?
- A weakening dollar?
- A recession?

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